

Client: **STH2618 - St. Hope Leadership Academy Charter School**
Engagement: **2020 - St. Hope Leadership Academy Charter School**
Period Ending: **6/30/2020**
Trial Balance: **3000.01 - Trial Balance**
Workpaper: **3600.01 - Working TB**

Account	Description	1st PP-Adj 6/30/2019	UNADJ 6/30/2020	JE Ref #	AJE	ADJ 6/30/2020	% VAR
Group : [4110] Cash & Equivalents							
Subgroup : None							
10010	CHECKING_BA-7941	1,360,142.00	1,382,461.00		0.00	1,382,461.00	(1.61%)
10011	CHECKING_BA_6687 Scholarships	76,000.00	101,000.00		0.00	101,000.00	(24.75%)
10015	ESCROW_BA-5056	75,355.00	75,375.00		0.00	75,375.00	(0.03%)
10050	Anybill Transfer Account	24,486.00	68,261.00		5,998.00	74,259.00	(67.03%)
				AJE - 3	5,998.00		
Subtotal : None		1,535,983.00	1,627,097.00		5,998.00	1,633,095.00	(5.95%)
Total [4110] Cash & Equivalents		1,535,983.00	1,627,097.00		5,998.00	1,633,095.00	(5.95%)
Group : [4200] Investments							
Subgroup : None							
18800	Scholarship Investment a/c -2488	2,073,316.00	2,158,330.00		0.00	2,158,330.00	(3.94%)
Subtotal : None		2,073,316.00	2,158,330.00		0.00	2,158,330.00	(3.94%)
Total [4200] Investments		2,073,316.00	2,158,330.00		0.00	2,158,330.00	(3.94%)
Group : [4210] Receivables							
Subgroup : None							
11001	Accounts Receivable	59,398.00	192,785.00		57,838.00	250,623.00	(76.30%)
				AJE - 2	767.00		
				AJE - 5	57,071.00		
Subtotal : None		59,398.00	192,785.00		57,838.00	250,623.00	(76.30%)
Total [4210] Receivables		59,398.00	192,785.00		57,838.00	250,623.00	(76.30%)
Group : [4410] Prepaid Expenses							
Subgroup : None							
11015	Prepaid Expenses:Prepaid Insurance	61,583.00	0.00		0.00	0.00	0.00%
11020	Prepaid Expenses:Prepaid Expenses	38,317.00	40,795.00		0.00	40,795.00	(6.07%)
Subtotal : None		99,900.00	40,795.00		0.00	40,795.00	144.88%
Total [4410] Prepaid Expenses		99,900.00	40,795.00		0.00	40,795.00	144.88%
Group : [4610] Property & Equipment							
Subgroup : [4614] Computers & Equipment							
14000	Server and Computers	991,318.00	1,023,417.00		0.00	1,023,417.00	(3.14%)
Subtotal [4614] Computers & Equipment		991,318.00	1,023,417.00		0.00	1,023,417.00	(3.14%)
Subgroup : [4615] Furniture & Fixtures							
15000	Furniture and Equipment	284,608.00	290,431.00		0.00	290,431.00	(2.00%)
Subtotal [4615] Furniture & Fixtures		284,608.00	290,431.00		0.00	290,431.00	(2.00%)
Subgroup : [4616] Software							
16000	Software	54,545.00	54,545.00		0.00	54,545.00	0.00%
Subtotal [4616] Software		54,545.00	54,545.00		0.00	54,545.00	0.00%
Subgroup : [4617] Leasehold Improvements							
17000	Leaseholds Improvements	805,511.00	805,511.00		0.00	805,511.00	0.00%
Subtotal [4617] Leasehold Improvements		805,511.00	805,511.00		0.00	805,511.00	0.00%
Subgroup : [4620] Accumulated Depreciation							

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14000a	Server and Computers:A/D Servers and Computers	(770,554.00)	(850,597.00)		0.00	(850,597.00)	(9.41%)
15000a	Furniture and Equipment:A/D Furniture and Equipment	(258,933.00)	(272,955.00)		0.00	(272,955.00)	(5.14%)
16000a	Software:A/D Software	(54,545.00)	(54,545.00)		0.00	(54,545.00)	0.00%
17000a	Leaseholds Improvements:A/D Leasehold Improvements	(805,511.00)	(805,511.00)		0.00	(805,511.00)	0.00%
Subtotal [4620] Accumulated Depreciation		(1,889,543.00)	(1,983,608.00)		0.00	(1,983,608.00)	(4.74%)
Total [4610] Property & Equipment		246,439.00	190,296.00		0.00	190,296.00	29.50%
Group : [5110] Accounts payable and accrued expenses							
Subgroup : None							
20000	Accounts Payable	(211,292.00)	(8,177.00)		(5,162.00)	(13,339.00)	1,484.02%
				AJE - 2	(767.00)		
				AJE - 3	(4,395.00)		
21000	Scholarships Payable	(21,250.00)	(38,500.00)		0.00	(38,500.00)	(44.81%)
25000	Accrued Expenses	(18,748.00)	(20,930.00)		0.00	(20,930.00)	(10.43%)
28000	Scholarships Long-Term Payable	(54,750.00)	(62,500.00)		0.00	(62,500.00)	(12.40%)
Subtotal : None		(306,040.00)	(130,107.00)		(5,162.00)	(135,269.00)	126.25%
Total [5110] Accounts payable and accrued expenses		(306,040.00)	(130,107.00)		(5,162.00)	(135,269.00)	126.25%
Group : [5210] Unearned Revenue							
Subgroup : None							
26000	Unearned Grant Revenue	(9,809.00)	0.00		(3,634.00)	(3,634.00)	169.92%
				AJE - 1	(3,634.00)		
27000	Advance Reimbursements	(893.00)	(446.00)		0.00	(446.00)	100.22%
Subtotal : None		(10,702.00)	(446.00)		(3,634.00)	(4,080.00)	162.30%
Total [5210] Unearned Revenue		(10,702.00)	(446.00)		(3,634.00)	(4,080.00)	162.30%
Group : [5310] Accrued payroll and payroll taxes							
Subgroup : None							
24005	Payroll Liabilities:Accrued Payroll	(238,383.00)	(232,558.00)		0.00	(232,558.00)	2.50%
24010	Payroll Liabilities:Accrued Payroll Taxes	(18,236.00)	(17,791.00)		0.00	(17,791.00)	2.50%
Subtotal : None		(256,619.00)	(250,349.00)		0.00	(250,349.00)	2.50%
Total [5310] Accrued payroll and payroll taxes		(256,619.00)	(250,349.00)		0.00	(250,349.00)	2.50%
Group : [5320] Net Assets							
Subgroup : None							
32000	Unrestricted Net Assets	(2,894,193.00)	(3,441,675.00)		0.00	(3,441,675.00)	(15.91%)
Subtotal : None		(2,894,193.00)	(3,441,675.00)		0.00	(3,441,675.00)	(15.91%)
Total [5320] Net Assets		(2,894,193.00)	(3,441,675.00)		0.00	(3,441,675.00)	(15.91%)
Group : [6110] State and Local Government Per Pupil Operating Revenue							
Subgroup : None							
4101	All Revenues:State Grants:PPA	(4,522,352.00)	(4,687,134.00)		3,634.00	(4,683,500.00)	(3.44%)
				AJE - 1	3,634.00		
4102	All Revenues:State Grants:PPA Special Education	(1,124,313.00)	(1,144,670.00)		0.00	(1,144,670.00)	(1.78%)
4109	All Revenues:State Grants:State Budget - Non-Per Pupil Add'l Funding	(138,390.00)	0.00		(57,071.00)	(57,071.00)	142.49%
				AJE - 5	(57,071.00)		
Subtotal : None		(5,785,055.00)	(5,831,804.00)		(53,437.00)	(5,885,241.00)	(1.70%)
Total [6110] State and Local Government Per Pupil Operating Revenue		(5,785,055.00)	(5,831,804.00)		(53,437.00)	(5,885,241.00)	(1.70%)

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Group : [6210] Federal Grants							
Subgroup : None							
4201	All Revenues:Federal Grants:Title I	(188,251.00)	(178,839.00)		0.00	(178,839.00)	5.26%
4203	All Revenues:Federal Grants:Title IIA	(25,784.00)	(18,558.00)		0.00	(18,558.00)	38.94%
4204	All Revenues:Federal Grants:IDEA Special Education	(57,660.00)	(65,395.00)		0.00	(65,395.00)	(11.83)%
4205	All Revenues:Federal Grants:E-RATE	(11,914.00)	(10,789.00)		0.00	(10,789.00)	10.43%
4206	All Revenues:Federal Grants:Title IV A	(13,705.00)	(14,002.00)		0.00	(14,002.00)	(2.12)%
Subtotal : None		(297,314.00)	(287,583.00)		0.00	(287,583.00)	3.38%
Total [6210] Federal Grants		(297,314.00)	(287,583.00)		0.00	(287,583.00)	3.38%
Group : [6215] State Grants							
Subgroup : None							
4105	All Revenues:State Grants:NYSLIBL	(22,454.00)	(23,272.00)		0.00	(23,272.00)	(3.51)%
Subtotal : None		(22,454.00)	(23,272.00)		0.00	(23,272.00)	(3.51)%
Total [6215] State Grants		(22,454.00)	(23,272.00)		0.00	(23,272.00)	(3.51)%
Group : [6600] Other Income							
Subgroup : None							
4501	All Revenues:Misc. Income:Interest Income	(23.00)	(20.00)		0.00	(20.00)	15.00%
4502	All Revenues:Misc. Income:Misc. Income	(12,604.00)	(11,500.00)		0.00	(11,500.00)	9.60%
4503	All Revenues:Misc. Income:Investment Income - Interest & Dividends	(43,670.00)	(36,020.00)		0.00	(36,020.00)	21.24%
4504	All Revenues:Misc. Income:Realized Gain/Loss - Investing Activities	(5,055.00)	217,106.00		3,000.00	220,106.00	(102.30)%
				AJE - 4	3,000.00		
4505	All Revenues:Misc. Income:Unrealized Gain/Loss - Investing Activities	(122,646.00)	(14,600.00)		(3,000.00)	(17,600.00)	596.85%
				AJE - 4	(3,000.00)		
Subtotal : None		(183,998.00)	154,966.00		0.00	154,966.00	(218.73)%
Total [6600] Other Income		(183,998.00)	154,966.00		0.00	154,966.00	(218.73)%
Group : [7110] Salaries and Wages							
Subgroup : None							
5101	Salaries Expense:Administrative Staff:Principal	224,540.00	196,400.00		0.00	196,400.00	14.33%
5102	Salaries Expense:Administrative Staff:Director of Operations	107,230.00	108,303.00		0.00	108,303.00	(0.99)%
5103	Salaries Expense:Administrative Staff:Business Manager	104,909.00	105,954.00		0.00	105,954.00	(0.99)%
5107	Salaries Expense:Administrative Staff:Office Manager	86,393.00	88,985.00		0.00	88,985.00	(2.91)%
5109	Salaries Expense:Administrative Staff:Assistant Principal	271,789.00	132,300.00		0.00	132,300.00	105.43%
5111	Salaries Expense:Administrative Staff:Technology Associate	72,141.00	74,305.00		0.00	74,305.00	(2.91)%
5112	Salaries Expense:Administrative Staff:Executive Director	0.00	156,712.00		0.00	156,712.00	(100.00)%
5202	Salaries Expense:Instructional Staff:ELA	598,218.00	575,655.00		0.00	575,655.00	3.92%
5203	Salaries Expense:Instructional Staff:Math	725,530.00	769,409.00		0.00	769,409.00	(5.70)%
5204	Salaries Expense:Instructional Staff:Science	220,875.00	239,270.00		0.00	239,270.00	(7.69)%
5205	Salaries Expense:Instructional Staff:Social Studies	240,218.00	227,041.00		0.00	227,041.00	5.80%
5206	Salaries Expense:Instructional Staff:Specials	210,966.00	210,417.00		0.00	210,417.00	0.26%
5207	Salaries Expense:Instructional Staff:Coaches	101,951.00	196,744.00		0.00	196,744.00	(48.18)%
5209	Salaries Expense:Instructional Staff:HS Placement	93,505.00	95,995.00		0.00	95,995.00	(2.59)%
5301	Salaries Expense:Special Education:Learning Specialists	82,885.00	94,941.00		0.00	94,941.00	(12.70)%
5302	Salaries Expense:Special Education:Counselor	171,010.00	188,593.00		0.00	188,593.00	(9.32)%
5303	Salaries Expense:Special Education:Social Worker	142,515.00	130,145.00		0.00	130,145.00	9.50%
5304	Salaries Expense:Special Education:SETSS Teacher	66,092.00	74,263.00		0.00	74,263.00	(11.00)%
5305	Salaries Expense:Special Education:ELL Teacher	99,016.00	100,003.00		0.00	100,003.00	(0.99)%
5500	Salaries Expense:Stipends Special Projects	78,600.00	44,500.00		0.00	44,500.00	76.63%

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Account	Description	1st PP-Adj 6/30/2019	UNADJ 6/30/2020	JE Ref #	AJE	ADJ 6/30/2020	% VAR
5505	Salaries Expense:Stipends Special Projects:Stipends - Coverage Hours	75,568.00	48,746.00		0.00	48,746.00	55.02%
Subtotal : None		3,773,951.00	3,858,681.00		0.00	3,858,681.00	(2.20%)
Total [7110] Salaries and Wages		3,773,951.00	3,858,681.00		0.00	3,858,681.00	(2.20%)
Group : [7120] Payroll Taxes and Employee Benefits							
Subgroup : None							
6002	Employee Benefits:NY SUI	6,491.00	7,166.00		0.00	7,166.00	(9.42%)
6003	Employee Benefits:Disability Insurance State	(1,923.00)	716.00		0.00	716.00	(368.58%)
6005	Employee Benefits:Social Security ER	219,320.00	225,203.00		0.00	225,203.00	(2.61%)
6007	Employee Benefits:Medicare ER	53,026.00	54,261.00		0.00	54,261.00	(2.28%)
6012	Employee Benefits:401K Employer Match	156,816.00	146,596.00		0.00	146,596.00	6.97%
6013	Employee Benefits:401K Set Up Fee	2,810.00	5,457.00		0.00	5,457.00	(48.51%)
6017	Employee Benefits:TransitChekFlex Spending Fee	5,499.00	5,726.00		0.00	5,726.00	(3.96%)
6019a	Employee Benefits:Personnel Insurance:Health Insurance	438,039.00	396,165.00		0.00	396,165.00	10.57%
6019b	Employee Benefits:Personnel Insurance:Dental Insurance	21,922.00	23,337.00		0.00	23,337.00	(6.06%)
6019c	Employee Benefits:Personnel Insurance:Vision Insurance	4,180.00	3,946.00		0.00	3,946.00	5.93%
6019d	Employee Benefits:Personnel Insurance:Life Insurance	17,397.00	18,012.00		0.00	18,012.00	(3.41%)
6019e	Employee Benefits:Personnel Insurance:Workers Compensation Insurance	20,777.00	19,999.00		0.00	19,999.00	3.89%
6020	Employee Benefits:Federal Transit Tax	14,984.00	0.00		0.00	0.00	0.00%
Subtotal : None		959,338.00	906,584.00		0.00	906,584.00	5.82%
Total [7120] Payroll Taxes and Employee Benefits		959,338.00	906,584.00		0.00	906,584.00	5.82%
Group : [7130] Professional Fees							
Subgroup : None							
7102	Professional Services:Business Management Services	95,000.00	105,500.00		0.00	105,500.00	(9.95%)
7108	Professional Services:Legal Fees	100.00	4,895.00		0.00	4,895.00	(97.96%)
7113	Professional Services:Misc. Professional Services	16,651.00	29,100.00		0.00	29,100.00	(42.78%)
Subtotal : None		111,751.00	139,495.00		0.00	139,495.00	(19.89%)
Total [7130] Professional Fees		111,751.00	139,495.00		0.00	139,495.00	(19.89%)
Group : [7140] Accounting fees							
Subgroup : None							
7101	Professional Services:Audit Fees	21,094.00	21,496.00		0.00	21,496.00	(1.87%)
Subtotal : None		21,094.00	21,496.00		0.00	21,496.00	(1.87%)
Total [7140] Accounting fees		21,094.00	21,496.00		0.00	21,496.00	(1.87%)
Group : [7270] Advertising and recruitment							
Subgroup : None							
7401	Marketing & Recruitment:Student Recruitment	51,667.00	60,322.00		0.00	60,322.00	(14.35%)
7402	Marketing & Recruitment:Staff Recruitment	19,000.00	15,000.00		0.00	15,000.00	26.67%
7404	Marketing & Recruitment:Marketing and Promotion	18,450.00	3,395.00		0.00	3,395.00	443.45%
Subtotal : None		89,117.00	78,717.00		0.00	78,717.00	13.21%
Total [7270] Advertising and recruitment		89,117.00	78,717.00		0.00	78,717.00	13.21%
Group : [7220] Travel Conference and Meetings							
Subgroup : None							
7007	Administrative Expenses:Travel	0.00	395.00		0.00	395.00	(100.00%)
Subtotal : None		0.00	395.00		0.00	395.00	(100.00%)
Total [7220] Travel Conference and Meetings		0.00	395.00		0.00	395.00	(100.00%)

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Group : [7250] Staff Lunches and Team Building							
Subgroup : None							
7006	Administrative Expenses:Staff FoodEventsGifts	22,053.00	22,826.00		0.00	22,826.00	(3.39%)
Subtotal : None		22,053.00	22,826.00		0.00	22,826.00	(3.39%)
Total [7250] Staff Lunches and Team Building		22,053.00	22,826.00		0.00	22,826.00	(3.39%)
Group : [7170] Insurance							
Subgroup : None							
7201	Other Types of Expenses:Insurance - Liability, D and O	37,904.00	39,214.00		0.00	39,214.00	(3.34%)
Subtotal : None		37,904.00	39,214.00		0.00	39,214.00	(3.34%)
Total [7170] Insurance		37,904.00	39,214.00		0.00	39,214.00	(3.34%)
Group : [7230] Repairs and Maintenance							
Subgroup : None							
8104	Facilities:Repairs and Maintenance	12,416.00	5,321.00		0.00	5,321.00	133.34%
8107	Facilities:Signage	1,386.00	0.00		0.00	0.00	0.00%
Subtotal : None		13,802.00	5,321.00		0.00	5,321.00	159.39%
Total [7230] Repairs and Maintenance		13,802.00	5,321.00		0.00	5,321.00	159.39%
Group : [7200] Postage and Delivery							
Subgroup : None							
7003	Administrative Expenses:Postage, Mailing Service	9,233.00	2,806.00		0.00	2,806.00	229.04%
Subtotal : None		9,233.00	2,806.00		0.00	2,806.00	229.04%
Total [7200] Postage and Delivery		9,233.00	2,806.00		0.00	2,806.00	229.04%
Group : [7210] Printing and Photocopying							
Subgroup : None							
7004	Administrative Expenses:Printing and Copying	27,203.00	15,897.00		0.00	15,897.00	71.12%
7005	Administrative Expenses:Copy Machine Lease	13,970.00	28,897.00		0.00	28,897.00	(51.66%)
Subtotal : None		41,173.00	44,794.00		0.00	44,794.00	(8.08%)
Total [7210] Printing and Photocopying		41,173.00	44,794.00		0.00	44,794.00	(8.08%)
Group : [7190] Classroom/Office Supplies							
Subgroup : None							
6101	Direct Educational Expenses:Classroom Supplies	50,980.00	62,955.00		(1,603.00)	61,352.00	(16.91%)
				AJE - 3	(1,603.00)		
6119	Direct Educational Expenses:Scholarship Awards	87,000.00	48,500.00		0.00	48,500.00	79.38%
7001	Administrative Expenses:Office Supplies	23,622.00	7,245.00		0.00	7,245.00	226.05%
7010	Administrative Expenses:Non Capitalized Furniture and Equipment	1,233.00	2,777.00		0.00	2,777.00	(55.60%)
Subtotal : None		162,835.00	121,477.00		(1,603.00)	119,874.00	35.84%
Total [7190] Classroom/Office Supplies		162,835.00	121,477.00		(1,603.00)	119,874.00	35.84%
Group : [7150] Instructional Materials							
Subgroup : None							
6106	Direct Educational Expenses:NYSLIB Expense	22,454.00	23,272.00		0.00	23,272.00	(3.51%)
6107	Direct Educational Expenses:Library Books	638.00	0.00		0.00	0.00	0.00%
6108	Direct Educational Expenses:Student Assessment	14,132.00	5,772.00		0.00	5,772.00	144.84%
6109	Direct Educational Expenses:Field Trips	91,076.00	8,514.00		0.00	8,514.00	969.72%

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Period Ending: **6/30/2020**
Trial Balance: **3000.01 - Trial Balance**
Workpaper: **3600.01 - Working TB**

Account	Description	1st PP-Adj 6/30/2019	UNADJ 6/30/2020	JE Ref #	AJE	ADJ 6/30/2020	% VAR
6112	Direct Educational Expenses:Student IncentivesEvents	62,731.00	20,263.00		0.00	20,263.00	209.58%
6113	Direct Educational Expenses:EnrichmentAfterschool Supplies	6,940.00	1,240.00		0.00	1,240.00	459.68%
6114	Direct Educational Expenses:Student Software	42,112.00	46,707.00		0.00	46,707.00	(9.84%)
6115	Direct Educational Expenses:Curriculum	11,069.00	1,244.00		0.00	1,244.00	789.79%
6116	Direct Educational Expenses:Student Uniforms	20,084.00	5,807.00		0.00	5,807.00	245.86%
Subtotal : None		271,236.00	112,819.00		0.00	112,819.00	140.42%
Total [7150] Instructional Materials		271,236.00	112,819.00		0.00	112,819.00	140.42%
Group : [7240] Staff Professional Development							
Subgroup : None							
7115	Professional Services:Academic Consultants	2,335.00	4,134.00		0.00	4,134.00	(43.52%)
7301	Professional Development:Instructional PD	38,510.00	36,783.00		0.00	36,783.00	4.70%
Subtotal : None		40,845.00	40,917.00		0.00	40,917.00	(0.18%)
Total [7240] Staff Professional Development		40,845.00	40,917.00		0.00	40,917.00	(0.18%)
Group : [7350] Office Expense							
Subgroup : None							
7008	Administrative Expenses:Dues, Memberships and Fees	12,169.00	14,911.00		0.00	14,911.00	(18.39%)
7105	Professional Services:Payroll Expenses	6,603.00	6,550.00		0.00	6,550.00	0.81%
Subtotal : None		18,772.00	21,461.00		0.00	21,461.00	(12.53%)
Total [7350] Office Expense		18,772.00	21,461.00		0.00	21,461.00	(12.53%)
Group : [7320] Board of Trustee Expense							
Subgroup : None							
7304	Professional Development:Board PDStrategic Planning	2,808.00	2,373.00		0.00	2,373.00	18.33%
Subtotal : None		2,808.00	2,373.00		0.00	2,373.00	18.33%
Total [7320] Board of Trustee Expense		2,808.00	2,373.00		0.00	2,373.00	18.33%
Group : [7290] Telephone and Internet							
Subgroup : None							
7002	Administrative Expenses:Phone & Internet	31,471.00	36,562.00		0.00	36,562.00	(13.92%)
Subtotal : None		31,471.00	36,562.00		0.00	36,562.00	(13.92%)
Total [7290] Telephone and Internet		31,471.00	36,562.00		0.00	36,562.00	(13.92%)
Group : [7160] Technology							
Subgroup : None							
7104	Professional Services:Technology Maintenance	45,658.00	50,964.00		0.00	50,964.00	(10.41%)
Subtotal : None		45,658.00	50,964.00		0.00	50,964.00	(10.41%)
Total [7160] Technology		45,658.00	50,964.00		0.00	50,964.00	(10.41%)
Group : [7360] Depreciation/Amortization							
Subgroup : [7360] Depreciation							
8900	Miscellaneous Expenses:Depreciation	88,298.00	94,065.00		0.00	94,065.00	(6.13%)
Subtotal [7360] Depreciation		88,298.00	94,065.00		0.00	94,065.00	(6.13%)
Total [7360] Depreciation/Amortization		88,298.00	94,065.00		0.00	94,065.00	(6.13%)
Sum of Account Groups		0.00	0.00		0.00	0.00	0.00%

Client: **STH2618 - St. Hope Leadership Academy Charter School**
Engagement: **2020 - St. Hope Leadership Academy Charter School**
Period Ending: **6/30/2020**
Trial Balance: **3000.01 - Trial Balance**
Workpaper: **3600.01 - Working TB**

Account	Description	1st PP-Adj	UNADJ	JE Ref #	AJE	ADJ	% VAR
		6/30/2019	6/30/2020			6/30/2020	
		(547,482.00)	(386,726.00)		(55,040.00)	(441,766.00)	23.93%
	Net (Income) Loss						

DRAFT
For Discussion Purposes Only
Subject to Review and Revision