

Client: **St. Hope Leadership Academy Charter School**
 Engagement: **2015 - St. Hope Leadership Academy Charter School**
 Period Ending: **6/30/2015**
 Trial Balance: **3000.01 - Trial Balance**
 Workpaper: **3600.01 - Working TB**

Account	Description	1st PP-Adj 6/30/2014	UNADJ 6/30/2015	JE Ref #	AJE	ADJ 6/30/2015	% VAR
Group : [4110]	Cash & Equivalents						
Subgroup : None							
10010	CHECKING_BA-7941	1,228,402.00	436,975.00		0.00	436,975.00	181.11%
10015	ESCROW_BA-5056	75,242.00	75,265.00		0.00	75,265.00	(0.03%)
10020	SAVINGS_CS-8490	1,019,245.00	1,024,342.00		0.00	1,024,342.00	(0.50%)
Subtotal : None		2,322,889.00	1,536,582.00		0.00	1,536,582.00	51.17%
Total [4110] Cash & Equivalents		2,322,889.00	1,536,582.00		0.00	1,536,582.00	51.17%
Group : [4210]	Receivables						
Subgroup : None							
11001	Accounts Receivable	53,325.00	48,352.00		0.00	48,352.00	10.28%
Subtotal : None		53,325.00	48,352.00		0.00	48,352.00	10.28%
Total [4210] Receivables		53,325.00	48,352.00		0.00	48,352.00	10.28%
Group : [4410]	Prepaid Expenses						
Subgroup : None							
11015	Prepaid Expenses:Prepaid Insurance	28,185.00	1,242.00		0.00	1,242.00	2,169.32%
11020	Prepaid Expenses:Prepaid Expenses	99,506.00	101,739.00		0.00	101,739.00	(2.19%)
Subtotal : None		127,691.00	102,981.00		0.00	102,981.00	23.99%
Total [4410] Prepaid Expenses		127,691.00	102,981.00		0.00	102,981.00	23.99%
Group : [4610]	Property & Equipment						
Subgroup : [4614] Computers & Equipment							
14000	Server and Computers	559,257.00	608,867.00		(15,800.00)	593,067.00	(5.70%)
				AJE - 1	(15,800.00)		
Subtotal [4614] Computers & Equipment		559,257.00	608,867.00		(15,800.00)	593,067.00	(5.70%)
Subgroup : [4615] Furniture & Fixtures							
15000	Furniture and Equipment	187,786.00	230,362.00		0.00	230,362.00	(18.48%)
Subtotal [4615] Furniture & Fixtures		187,786.00	230,362.00		0.00	230,362.00	(18.48%)
Subgroup : [4616] Software							
16000	Software	66,957.00	51,157.00		15,800.00	66,957.00	0.00%
				AJE - 1	15,800.00		
Subtotal [4616] Software		66,957.00	51,157.00		15,800.00	66,957.00	0.00%
Subgroup : [4617] Leasehold Improvements							
17000	Leaseholds Improvements	414,361.00	787,952.00		0.00	787,952.00	(47.41%)
Subtotal [4617] Leasehold Improvements		414,361.00	787,952.00		0.00	787,952.00	(47.41%)
Subgroup : [4620] Accumulated Depreciation							
14000a	Server and Computers:A/D Servers and Computers	(274,825.00)	(371,291.00)		0.00	(371,291.00)	(25.98%)
15000a	Furniture and Equipment:A/D Furniture and Equipment	(132,499.00)	(160,954.00)		0.00	(160,954.00)	(17.68%)
16000a	Software:A/D Software	(27,249.00)	(39,006.00)		0.00	(39,006.00)	(30.14%)
17000a	Leaseholds Improvements:A/D Leasehold Improvements	(53,998.00)	(191,442.00)		0.00	(191,442.00)	(71.79%)
Subtotal [4620] Accumulated Depreciation		(488,571.00)	(762,693.00)		0.00	(762,693.00)	(35.94%)
Total [4610] Property & Equipment		739,790.00	915,645.00		0.00	915,645.00	(19.21%)

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Account	Description	1st PP-Adj 6/30/2014	UNADJ 6/30/2015	JE Ref #	AJE	ADJ 6/30/2015	% VAR
Group : [5110]	Accounts payable and accrued expenses						
Subgroup : None							
20000	Accounts Payable	(24,783.00)	(41,402.00)		0.00	(41,402.00)	(40.14%)
25000	Accrued Expenses	(16,700.00)	(17,600.00)		0.00	(17,600.00)	(5.11%)
Subtotal : None		(41,483.00)	(59,002.00)		0.00	(59,002.00)	(29.69%)
Total [5110] Accounts payable and accrued expenses		(41,483.00)	(59,002.00)		0.00	(59,002.00)	(29.69%)
Group : [5210]	Unearned Revenue						
Subgroup : None							
26000	Unearned Grant Revenue	(6,587.00)	0.00		0.00	0.00	0.00%
27000	Advance Reimbursements	(3,067.00)	(3,067.00)		1,051.00	(2,016.00)	52.13%
Subtotal : None		(9,654.00)	(3,067.00)	AJE - 2	1,051.00	(2,016.00)	378.87%
Total [5210] Unearned Revenue		(9,654.00)	(3,067.00)		1,051.00	(2,016.00)	378.87%
Group : [5310]	Accrued payroll and payroll taxes						
Subgroup : None							
24005	Payroll Liabilities:Accrued Payroll	(191,371.00)	(240,982.00)		0.00	(240,982.00)	(20.59%)
24010	Payroll Liabilities:Accrued Payroll Taxes	(14,640.00)	(18,436.00)		0.00	(18,436.00)	(20.59%)
24055	Payroll Liabilities:TransitChek Clearing	0.00	58.00		0.00	58.00	(100.00%)
Subtotal : None		(206,011.00)	(259,360.00)		0.00	(259,360.00)	(20.57%)
Total [5310] Accrued payroll and payroll taxes		(206,011.00)	(259,360.00)		0.00	(259,360.00)	(20.57%)
Group : [5320]	Net Assets						
Subgroup : None							
32000	Unrestricted Net Assets	(3,085,097.00)	(2,986,547.00)		0.00	(2,986,547.00)	3.30%
Subtotal : None		(3,085,097.00)	(2,986,547.00)		0.00	(2,986,547.00)	3.30%
Total [5320] Net Assets		(3,085,097.00)	(2,986,547.00)		0.00	(2,986,547.00)	3.30%
Group : [6110]	State and Local Government Per Pupil Operating Revenue						
Subgroup : None							
4101	All Revenues:State Grants:PPA	(3,958,149.00)	(3,808,858.00)		0.00	(3,808,858.00)	3.92%
4102	All Revenues:State Grants:PPA Special Education	(724,411.00)	(651,631.00)		0.00	(651,631.00)	11.17%
Subtotal : None		(4,682,560.00)	(4,460,489.00)		0.00	(4,460,489.00)	4.98%
Total [6110] State and Local Government Per Pupil Operating Revenue		(4,682,560.00)	(4,460,489.00)		0.00	(4,460,489.00)	4.98%
Group : [6210]	Federal Grants						
Subgroup : None							
4201	All Revenues:Federal Grants:Title I	(156,315.00)	(148,268.00)		0.00	(148,268.00)	5.43%
4203	All Revenues:Federal Grants:Title IIA	(8,907.00)	(9,270.00)		0.00	(9,270.00)	(3.92%)
4204	All Revenues:Federal Grants:IDEA Special Education	(54,968.00)	(44,570.00)		0.00	(44,570.00)	23.33%
4205	All Revenues:Federal Grants:E-RATE	(33,264.00)	1,174.00		0.00	1,174.00	(2,933.39%)
Subtotal : None		(253,454.00)	(200,934.00)		0.00	(200,934.00)	26.14%
Total [6210] Federal Grants		(253,454.00)	(200,934.00)		0.00	(200,934.00)	26.14%
Group : [6215]	State Grants						
Subgroup : None							
4103	All Revenues:State Grants:NYSTL	(7,818.00)	(17,106.00)		0.00	(17,106.00)	(54.30%)
4104	All Revenues:State Grants:NYSSL	(715.00)	(4,224.00)		0.00	(4,224.00)	(83.07%)

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4105	All Revenues:State Grants:NYSLIBL	(15,312.00)	0.00		0.00	0.00	0.00%
4108	All Revenues:State Grants:Technology Voucher	0.00	(18,563.00)		0.00	(18,563.00)	(100.00%)
Subtotal : None		(23,845.00)	(39,893.00)		0.00	(39,893.00)	(40.23%)
Total [6215] State Grants		(23,845.00)	(39,893.00)		0.00	(39,893.00)	(40.23%)
Group : [6600] Other Income							
Subgroup : None							
4501	All Revenues:Misc. Income:Interest Income	(5,107.00)	(5,119.00)		0.00	(5,119.00)	(0.23%)
Subtotal : None		(5,107.00)	(5,119.00)		0.00	(5,119.00)	(0.23%)
Total [6600] Other Income		(5,107.00)	(5,119.00)		0.00	(5,119.00)	(0.23%)
Group : [7110] Salaries and Wages							
Subgroup : None							
5101	Salaries Expense:Administrative Staff:Principal	214,792.00	224,792.00		0.00	224,792.00	(4.45%)
5102	Salaries Expense:Administrative Staff:Director of Operations	87,312.00	91,678.00		0.00	91,678.00	(4.76%)
5103	Salaries Expense:Administrative Staff:Business Manager	83,475.00	87,649.00		0.00	87,649.00	(4.76%)
5106	Salaries Expense:Administrative Staff:Operations Associate	37,425.00	42,017.00		0.00	42,017.00	(10.93%)
5107	Salaries Expense:Administrative Staff:Office Manager	69,006.00	72,456.00		0.00	72,456.00	(4.76%)
5109	Salaries Expense:Administrative Staff:Assistant Principal	300,315.00	341,037.00		0.00	341,037.00	(11.94%)
5111	Salaries Expense:Administrative Staff:Technology Associate	50,000.00	55,000.00		0.00	55,000.00	(9.09%)
5202	Salaries Expense:Instructional Staff:ELA	516,449.00	515,690.00		0.00	515,690.00	0.15%
5203	Salaries Expense:Instructional Staff:Math	494,791.00	556,339.00		0.00	556,339.00	(11.06%)
5204	Salaries Expense:Instructional Staff:Science	268,799.00	249,856.00		0.00	249,856.00	7.58%
5205	Salaries Expense:Instructional Staff:Social Studies	250,987.00	267,175.00		0.00	267,175.00	(6.06%)
5206	Salaries Expense:Instructional Staff:Specials	262,357.00	248,930.00		0.00	248,930.00	5.39%
5207	Salaries Expense:Instructional Staff:Coaches	168,264.00	192,632.00		0.00	192,632.00	(12.65%)
5208	Salaries Expense:Instructional Staff:Dean of Students	77,052.00	79,364.00		0.00	79,364.00	(2.91%)
5209	Salaries Expense:Instructional Staff:HS Placement	72,848.00	76,543.00		0.00	76,543.00	(4.83%)
5210	Salaries Expense:Instructional Staff:Substitute Teacher - Perm.	12,550.00	0.00		0.00	0.00	0.00%
5301	Salaries Expense:Special Education:Learning Specialists	138,050.00	149,284.00		0.00	149,284.00	(7.53%)
5302	Salaries Expense:Special Education:Counselor	75,467.00	69,000.00		0.00	69,000.00	9.37%
5303	Salaries Expense:Special Education:Social Worker	69,518.00	85,617.00		0.00	85,617.00	(18.80%)
5305	Salaries Expense:Special Education:ELL Teacher	78,849.00	82,791.00		0.00	82,791.00	(4.76%)
5500	Salaries Expense:Stipends Special Projects	23,000.00	56,217.00		0.00	56,217.00	(59.09%)
5505	Salaries Expense:Stipend Special Projects:Stipends-Coverage Hours	0.00	30,000.00		0.00	30,000.00	(100.00%)
5620	Salaries Expense:After School Program	42,575.00	0.00		0.00	0.00	0.00%
Subtotal : None		3,393,881.00	3,574,067.00		0.00	3,574,067.00	(5.04%)
Total [7110] Salaries and Wages		3,393,881.00	3,574,067.00		0.00	3,574,067.00	(5.04%)
Group : [7120] Payroll Taxes and Employee Benefits							
Subgroup : None							
6002	Employee Benefits:NY SUI	35,559.00	30,452.00		0.00	30,452.00	16.77%
6003	Employee Benefits:Disability Insurance State	595.00	641.00		0.00	641.00	(7.18%)
6005	Employee Benefits:Social Security ER	197,787.00	208,171.00		0.00	208,171.00	(4.99%)
6007	Employee Benefits:Medicare ER	47,688.00	50,127.00		0.00	50,127.00	(4.87%)
6012	Employee Benefits:Employer Pension Match	130,602.00	131,284.00		0.00	131,284.00	(0.52%)
6013	Employee Benefits:401k Set Up Fee	3,918.00	4,361.00		0.00	4,361.00	(10.16%)
6014	Employee Benefits:401 k Exchange Account	1,406.00	(1,348.00)		0.00	(1,348.00)	(204.30%)
6017	Employee Benefits:TransitChek/Flex Spending Fee	1,858.00	2,182.00		0.00	2,182.00	(14.85%)
6018	Employee Benefits:Benefit Portal Fee	603.00	0.00		0.00	0.00	0.00%

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Account	Description	1st PP-Adj 6/30/2014	UNADJ 6/30/2015	JE Ref #	AJE	ADJ 6/30/2015	% VAR
6019a	Employee Benefits:Personnel Insurance:Health Insurance	261,461.00	331,590.00		0.00	331,590.00	(21.15%)
6019b	Employee Benefits:Personnel Insurance:Dental Insurance	11,098.00	12,965.00		0.00	12,965.00	(14.40%)
6019c	Employee Benefits:Personnel Insurance:Vision Insurance	3,744.00	4,024.00		0.00	4,024.00	(6.96%)
6019d	Employee Benefits:Personnel Insurance:Life Insurance	12,220.00	12,849.00		0.00	12,849.00	(4.90%)
6019e	Employee Benefits:Personnel Insurance:Workers Compensation Insurance	26,716.00	30,793.00		0.00	30,793.00	(13.24%)
Subtotal : None		735,255.00	818,091.00		0.00	818,091.00	(10.13%)
Total [7120] Payroll Taxes and Employee Benefits		735,255.00	818,091.00		0.00	818,091.00	(10.13%)
Group : [7130]	Professional Fees						
Subgroup : None							
7102	Professional Services:Business Management Services	80,000.00	82,000.00		0.00	82,000.00	(2.44%)
7113	Professional Services:Misc. Professional Services	8,500.00	11,000.00		0.00	11,000.00	(22.73%)
7118	Professional Services:Special Education Services	1,238.00	0.00		0.00	0.00	0.00%
Subtotal : None		89,738.00	93,000.00		0.00	93,000.00	(3.51%)
Total [7130] Professional Fees		89,738.00	93,000.00		0.00	93,000.00	(3.51%)
Group : [7140]	Accounting fees						
Subgroup : None							
7101	Professional Services:Audit Fees	18,999.00	19,912.00		0.00	19,912.00	(4.59%)
Subtotal : None		18,999.00	19,912.00		0.00	19,912.00	(4.59%)
Total [7140] Accounting fees		18,999.00	19,912.00		0.00	19,912.00	(4.59%)
Group : [7270]	Advertising and recruitment						
Subgroup : None							
7401	Marketing & Recruitment:Student Recruitment	1,687.00	63,119.00		0.00	63,119.00	(97.33%)
7402	Marketing & Recruitment:Staff Recruitment	22,170.00	15,243.00		0.00	15,243.00	45.44%
7404	Marketing & Recruitment:Marketing and Promotion	5,048.00	14,215.00		0.00	14,215.00	(64.49%)
Subtotal : None		28,905.00	92,577.00		0.00	92,577.00	(68.78%)
Total [7270] Advertising and recruitment		28,905.00	92,577.00		0.00	92,577.00	(68.78%)
Group : [7220]	Travel Conference and Meetings						
Subgroup : None							
7007	Administrative Expenses:Travel	533.00	0.00		0.00	0.00	0.00%
Subtotal : None		533.00	0.00		0.00	0.00	0.00%
Total [7220] Travel Conference and Meetings		533.00	0.00		0.00	0.00	0.00%
Group : [7260]	Student Food Services						
Subgroup : None							
6111	Direct Educational Expenses:Student Meal Expense	3,761.00	0.00		0.00	0.00	0.00%
Subtotal : None		3,761.00	0.00		0.00	0.00	0.00%
Total [7260] Student Food Services		3,761.00	0.00		0.00	0.00	0.00%
Group : [7250]	Staff Lunches and Team Building						
Subgroup : None							
7006	Administrative Expenses:Staff Food/Events/Gifts	18,457.00	25,984.00		0.00	25,984.00	(28.97%)
Subtotal : None		18,457.00	25,984.00		0.00	25,984.00	(28.97%)
Total [7250] Staff Lunches and Team Building		18,457.00	25,984.00		0.00	25,984.00	(28.97%)
Group : [7170]	Insurance						

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Subgroup : None							
7201	Other Types of Expenses:Insurance - Liability, D and O	26,881.00	27,479.00		0.00	27,479.00	(2.18%)
Subtotal : None		26,881.00	27,479.00		0.00	27,479.00	(2.18%)
Total [7170] Insurance		26,881.00	27,479.00		0.00	27,479.00	(2.18%)
Group : [7230] Repairs and Maintenance							
Subgroup : None							
8104	Facilities:Repairs and Maintenance	3,362.00	3,977.00		0.00	3,977.00	(15.46%)
8107	Facilities:Signage	2,782.00	685.00		0.00	685.00	306.13%
Subtotal : None		6,144.00	4,662.00		0.00	4,662.00	31.79%
Total [7230] Repairs and Maintenance		6,144.00	4,662.00		0.00	4,662.00	31.79%
Group : [7200] Postage and Delivery							
Subgroup : None							
7003	Administrative Expenses:Postage, Mailing Service	4,309.00	4,275.00		0.00	4,275.00	0.80%
Subtotal : None		4,309.00	4,275.00		0.00	4,275.00	0.80%
Total [7200] Postage and Delivery		4,309.00	4,275.00		0.00	4,275.00	0.80%
Group : [7210] Printing and Photocopying							
Subgroup : None							
7004	Administrative Expenses:Printing and Copying	5,710.00	6,232.00		0.00	6,232.00	(8.38%)
7005	Administrative Expenses:Copy Machine Lease	4,742.00	4,473.00		(1,051.00)	3,422.00	38.57%
Subtotal : None		10,452.00	10,705.00	AJE - 2	(1,051.00)	9,654.00	8.27%
Total [7210] Printing and Photocopying		10,452.00	10,705.00		(1,051.00)	9,654.00	8.27%
Group : [7190] Classroom/Office Supplies							
Subgroup : None							
6101	Direct Educational Expenses:Classroom Supplies	36,964.00	42,015.00		0.00	42,015.00	(12.02%)
7001	Administrative Expenses:Office Supplies	18,394.00	18,179.00		0.00	18,179.00	1.18%
7010	Administrative Expenses:Non Capitalized Furniture and Equipment	9,292.00	4,507.00		0.00	4,507.00	106.17%
Subtotal : None		64,650.00	64,701.00		0.00	64,701.00	(0.08%)
Total [7190] Classroom/Office Supplies		64,650.00	64,701.00		0.00	64,701.00	(0.08%)
Group : [7150] Instructional Materials							
Subgroup : None							
6102	Direct Educational Expenses:Textbooks	18,940.00	7,503.00		0.00	7,503.00	152.43%
6104	Direct Educational Expenses:NYSTL Expense	7,818.00	17,106.00		0.00	17,106.00	(54.30%)
6105	Direct Educational Expenses:NYSSL Expense	715.00	4,224.00		0.00	4,224.00	(83.07%)
6106	Direct Educational Expenses:NYSLIB Expense	15,312.00	0.00		0.00	0.00	0.00%
6107	Direct Educational Expenses:Library Books	4,908.00	0.00		0.00	0.00	0.00%
6108	Direct Educational Expenses:Student Assessment	39,182.00	38,615.00		0.00	38,615.00	1.47%
6109	Direct Educational Expenses:Field Trips	69,262.00	61,278.00		0.00	61,278.00	13.03%
6112	Direct Educational Expenses:Student Incentives/Events	39,336.00	52,884.00		0.00	52,884.00	(25.62%)
6113	Direct Educational Expenses:Enrichment/Afterschool Supplies	2,312.00	1,553.00		0.00	1,553.00	48.87%
6114	Direct Educational Expenses:Student Software	7,233.00	15,322.00		0.00	15,322.00	(52.79%)
6115	Direct Educational Expenses:Curriculum	40,915.00	23,306.00		0.00	23,306.00	75.56%
6116	Direct Educational Expenses:Student Uniforms	15,729.00	8,849.00		0.00	8,849.00	77.75%
Subtotal : None		261,662.00	230,640.00		0.00	230,640.00	13.45%

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 Workpaper: **3600.01 - Working TB**

Account	Description	1st PP-Adj 6/30/2014	UNADJ 6/30/2015	JE Ref #	AJE	ADJ 6/30/2015	% VAR
Total [7150] Instructional Materials		<u>261,662.00</u>	<u>230,640.00</u>		<u>0.00</u>	<u>230,640.00</u>	13.45%
Group : [7240]	Staff Professional Development						
Subgroup : None							
7115	Professional Services:Academic Consultants	37,600.00	28,300.00		0.00	28,300.00	32.86%
7301	Professional Development:Instructional PD	74,949.00	44,596.00		0.00	44,596.00	68.06%
7403	Marketing & Recruitment:Tuition Reimbursement	7,350.00	1,500.00		0.00	1,500.00	390.00%
Subtotal : None		<u>119,899.00</u>	<u>74,396.00</u>		<u>0.00</u>	<u>74,396.00</u>	61.16%
Total [7240] Staff Professional Development		<u>119,899.00</u>	<u>74,396.00</u>		<u>0.00</u>	<u>74,396.00</u>	61.16%
Group : [7350]	Office Expense						
Subgroup : None							
7008	Administrative Expenses:Dues, Memberships and Fees	13,257.00	7,413.00		0.00	7,413.00	78.83%
7105	Professional Services:Payroll Expenses	6,025.00	5,915.00		0.00	5,915.00	1.86%
8801	Miscellaneous Expenses:Bank Charges	264.00	0.00		0.00	0.00	0.00%
Subtotal : None		<u>19,546.00</u>	<u>13,328.00</u>		<u>0.00</u>	<u>13,328.00</u>	46.65%
Total [7350] Office Expense		<u>19,546.00</u>	<u>13,328.00</u>		<u>0.00</u>	<u>13,328.00</u>	46.65%
Group : [7320]	Board of Trustee Expense						
Subgroup : None							
7304	Professional Development:Board PD/Strategic Planning	1,401.00	826.00		0.00	826.00	69.61%
Subtotal : None		<u>1,401.00</u>	<u>826.00</u>		<u>0.00</u>	<u>826.00</u>	69.61%
Total [7320] Board of Trustee Expense		<u>1,401.00</u>	<u>826.00</u>		<u>0.00</u>	<u>826.00</u>	69.61%
Group : [7290]	Telephone and Internet						
Subgroup : None							
7002	Administrative Expenses:Phone & Internet	38,547.00	37,721.00		0.00	37,721.00	2.19%
Subtotal : None		<u>38,547.00</u>	<u>37,721.00</u>		<u>0.00</u>	<u>37,721.00</u>	2.19%
Total [7290] Telephone and Internet		<u>38,547.00</u>	<u>37,721.00</u>		<u>0.00</u>	<u>37,721.00</u>	2.19%
Group : [7160]	Technology						
Subgroup : None							
7104	Professional Services:Technology Maintenance	54,205.00	44,365.00		0.00	44,365.00	22.18%
Subtotal : None		<u>54,205.00</u>	<u>44,365.00</u>		<u>0.00</u>	<u>44,365.00</u>	22.18%
Total [7160] Technology		<u>54,205.00</u>	<u>44,365.00</u>		<u>0.00</u>	<u>44,365.00</u>	22.18%
Group : [7360]	Depreication/Amortization						
Subgroup : [7360] Depreciation							
8900	Miscellaneous Expenses:Depreciation	166,291.00	274,122.00		0.00	274,122.00	(39.34%)
Subtotal [7360] Depreciation		<u>166,291.00</u>	<u>274,122.00</u>		<u>0.00</u>	<u>274,122.00</u>	(39.34%)
Total [7360] Depreication/Amortization		<u>166,291.00</u>	<u>274,122.00</u>		<u>0.00</u>	<u>274,122.00</u>	(39.34%)
Sum of Account Groups		0.00	0.00		0.00	0.00	0.00%
Net (Income) Loss		98,550.00	704,416.00		(1,051.00)	703,365.00	(85.99%)