|  | St. HOPE Leadership Academy Charter School Summary Page as of $12 / 31 / 2023$ |
| :---: | :---: |




|  | St. HOPE Leadership Academy Charter School Operating Budget v. Actuals as of $12 / 31 / 2023$ | FY 23-24 <br> Annual <br> Approved Budget | Budget Estimate (Jul-December) | Actuals (Jul-December) | Variance (JulDecember) | Projections | Actuals (Jul December) + Projections | $\begin{aligned} & \text { Projected } \\ & \text { Variance } \\ & \text { (2023-2024) } \end{aligned}$ | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6013 | 401(K) Fees | $(20,000)$ | $(10,000)$ | $(5,457)$ | 4,543 | $(14,543)$ | $(20,000)$ | - | Based on budget, quarterly assessments |
| 6017 | TransitChek/Flex Spending Fee | $(5,000)$ | $(2,500)$ | (780) | 1,720 | $(4,220)$ | $(5,000)$ | - | Based on budget |
| 6019 | Personnel Insurance | - |  | - |  |  |  |  |  |
| 6019a | 6019a Medical | $(432,315)$ | $(216,156)$ | $(169,370)$ | 46,786 | $(150,000)$ | $(319,370)$ | 112,945 | Based on projection |
| 6019b | 6019b Dental | $(21,012)$ | $(10,506)$ | $(7,210)$ | 3,296 | $(6,750)$ | $(13,960)$ | 7,052 | Based on projection |
| 6019c | 6019c Vision | $(2,493)$ | $(1,247)$ | $(1,035)$ | 212 | (807) | $(1,842)$ | 651 | Based on projection |
| 6019d | 6019d Life Insurance/AD\&D/STD/LTD | $(17,165)$ | $(8,582)$ | $(7,191)$ | 1,392 | $(5,571)$ | $(12,762)$ | 4,403 | Based on projection |
| 6019e | 6019e Workers Comp | $(16,970)$ | $(8,485)$ | $(5,674)$ | 2,811 | $(5,674)$ | $(11,348)$ | 5,622 | Based on actual policy cost (2.7k covered by ARP) |
|  | Subtotal | $(986,724)$ | $(493,360)$ | $(342,339)$ | 151,022 | $(369,277)$ | $(711,615)$ | 275,109 |  |
| 6100 - Direct Educational Expenses |  |  |  |  |  |  |  |  |  |
| 6101 | Classroom Supplies | $(50,000)$ | $(25,000)$ | $(21,393)$ | 3,607 | $(28,607)$ | $(50,000)$ | - | Based on budget |
| 6102 | Textbooks \& Materials | (500) | (250) | - | 250 | (500) | (500) | - | Based on budget |
| 6104 | NYSTL | $(15,400)$ | - | - | - | $(15,400)$ | $(15,400)$ | - | Non-cash transaction, see same revenue line above |
| 6105 | NYSSL | $(3,950)$ | - | - | - | $(3,950)$ | $(3,950)$ | - | Non-cash transaction, see same revenue line above |
| 6106 | NYSLIBL | $(1,650)$ | - | - | - | $(1,650)$ | $(1,650)$ | - | Non-cash transaction, see same revenue line above |
| 6107 | Classroom Libraries | $(3,150)$ | $(1,575)$ | - | 1,575 | $(3,150)$ | $(3,150)$ | - | Based on budget |
| 6108 | Assessment Expenses | $(16,000)$ | $(8,000)$ | $(5,605)$ | 2,395 | $(10,395)$ | $(16,000)$ | - | Based on budget |
| 6109 | Field Trips | $(50,000)$ | $(20,000)$ | (403) | 19,597 | $(9,597)$ | $(10,000)$ | 40,000 | Field trips \& Student Transportation |
| 6112 | Student Incentives/Events | $(53,000)$ | $(21,200)$ | $(6,261)$ | 14,939 | $(18,739)$ | $(25,000)$ | 28,000 | Based on projection (Student lunch w/teachers, yearbooks, family events, honor roll dinners, incentive trips, team events, graduation) ( $\$ 2 \mathrm{k}$ food and \$1K for three Nintendo Switches covered by Summer Boost) |
| 6113 | Enrichment/Afterschool Supplies | $(5,000)$ | $(2,000)$ | $(1,800)$ | 200 | $(3,200)$ | $(5,000)$ | . | Based on budget (Sports team equipment, registration, celebrations, additional afterschool programs) |
| 6114 | Student Software | $(57,596)$ | $(28,798)$ | $(24,033)$ | 4,765 | $(33,563)$ | $(57,596)$ | - | Achieve $\$ 1,190 / \mathrm{mo}$; i-Ready $\$ 908.33 / \mathrm{mo}$; JumpRope $\$ 310 / \mathrm{mo}$; Lexia \$300/mo; LiveSchool \$330/mo; PowerSchool \$334/mo; Nearpod \$6,200; MHR Tech. \$2,595; Go Guardian. |
| 6115 | Curriculum | $(2,500)$ | $(1,250)$ | $(1,567)$ | (317) | (933) | $(2,500)$ | - | (\$1K for Lavinia RISE; books \& manipulatives covered by Summer Boost) |
| 6116 | Student Uniforms | $(10,924)$ | $(5,462)$ | $(2,146)$ | 3,316 | $(8,778)$ | $(10,924)$ | - | Based on budget (\$10,924 uniforms covered by HCY) |
| 6119 | Scholarship Awards | $(70,000)$ |  | $(5,000)$ | $(5,000)$ | $(65,000)$ | $(70,000)$ | - | Based on budget |
|  | Subtotal | $(339,670)$ | $(113,535)$ | $(68,209)$ | 45,326 | $(203,461)$ | $(271,670)$ | 68,000 |  |
|  |  |  |  |  |  |  |  |  |  |
| 7001 | Office Supplies | $(25,000)$ | $(12,500)$ | $(12,690)$ | (190) | $(12,310)$ | $(25,000)$ | - | Based on budget |
| 7002 | Phone \& Internet | $(45,000)$ | $(22,500)$ | $(12,026)$ | 10,474 | $(12,132)$ | $(24,158)$ | 20,842 | Based on budget |
| 7003 | Postage \& Delivery | $(4,800)$ | $(2,400)$ | (987) | 1,413 | $(3,813)$ | $(4,800)$ | - | Based on budget |
| 7004 | Printing \& Copying | $(10,000)$ | $(5,000)$ | - | 5,000 | $(10,000)$ | $(10,000)$ | - | Based on budget |
| 7005 | Copier Lease | $(28,344)$ | $(14,172)$ | $(19,939)$ | $(5,767)$ | $(9,650)$ | $(29,589)$ | $(1,245)$ | Based on budget |
| 7006 | Staff Food/Events/Gifts | $(35,000)$ | $(17,500)$ | $(19,952)$ | $(2,452)$ | $(5,048)$ | $(25,000)$ | 10,000 | Based on budget |
| 7007 | Staff Travel | $(1,500)$ | (750) | (904) | (154) | (596) | $(1,500)$ | - | Based on budget |
| 7008 | Subscriptions \& Dues | $(17,444)$ | (8,724) | $(8,332)$ | 392 | $(9,111)$ | $(17,444)$ | - | NY Charter School Center membership (\$829/mth SPED), Northeast Charter Schools Network (\$356/mth) |
| 7010 | Non Capitalized Furniture \& Equipment | $(10,000)$ | $(5,000)$ | $(4,735)$ | 265 | $(5,265)$ | $(10,000)$ | - | Based on budget |
|  | Subtotal | $(177,088)$ | $(88,546)$ | $(79,566)$ | 8,980 | $(67,925)$ | $(147,490)$ | 29,597 |  |
| 7100 - Professional Services |  |  |  |  |  |  |  |  |  |
| 7101 | Audit/Accounting | $(21,800)$ | - | $(3,867)$ | $(3,867)$ | $(26,133)$ | $(30,000)$ | $(8,200)$ | Based on projection |
| 7102 | Financial Management | $(120,750)$ | $(60,375)$ | $(63,501)$ | $(3,126)$ | $(57,249)$ | $(120,750)$ | - | Based on budget |
| 7104 | Technology | $(87,305)$ | $(43,653)$ | $(43,297)$ | 356 | $(37,638)$ | $(80,935)$ | 6,370 | Based on budget( Network Outsource $\$ 3.8 \mathrm{k} / \mathrm{mth}$, ZOOM $\$ 860 / \mathrm{mth}$, Cisco \$32/mth, Metasource \$550/mth; MHR Tech \$371/mo; (6.8k covered by ESSER II) |
| 7105 | Payroll Fees | $(13,000)$ | $(6,500)$ | $(4,772)$ | 1,728 | $(4,744)$ | $(9,516)$ | 3,484 | Based on budget |
| 7108 | Legal - Paid | $(5,000)$ | $(2,500)$ | - | 2,500 | $(5,000)$ | $(5,000)$ | - | Based on budget |
| 7113 | Other Consultants | $(64,500)$ | $(32,250)$ | $(103,308)$ | $(71,058)$ | $(16,005)$ | (119,313) | $(54,813)$ | Includes \$10.5k Title application \& annual report services from CSBM, ERate consultant $\$ 6 \mathrm{k}$, Dr.Bond $\$ 4 \mathrm{k} / \mathrm{mo}$, $\$ 4 \mathrm{~K}$ for Tier Consulting covered by Summer Boost); (\$10k grant mgt covered by ARP); \$64k ERC consultanting. |
| 7115 | Academic Consultants | $(5,000)$ | $(2,500)$ | $(3,586)$ | $(1,086)$ | $(1,414)$ | $(5,000)$ | - | Based on budget, \$ 5 k Sis Ami |
|  | Subtotal | $(317,355)$ | $(147,778)$ | $(222,331)$ | $(74,553)$ | $(148,183)$ | $(370,514)$ | $(53,159)$ |  |
|  |  |  |  |  |  |  |  |  |  |
| 7201 | General Liability | $(62,683)$ | $(31,341)$ | $(29,678)$ | 1,664 | $(33,005)$ | $(62,683)$ | - | Based on actual policy cost |
|  | Subtotal | $(62,683)$ | (31,341) | $(29,678)$ | 1,664 | $(33,005)$ | $(62,683)$ | - |  |
| 7300 - Professional Development |  |  |  |  |  |  |  |  |  |
| 7301 | Instructional PD | $(75,000)$ | $(37,500)$ | $(21,656)$ | 15,844 |  | $(21,656)$ | 53,344 | Based on budget (\$18.5k covered by ARP) |
| 7304 | Board PD/Strategic Planning | $(1,000)$ | (500) | (105) | 395 | (895) | $(1,000)$ | - | Based on budget |
|  | Subtotal | $(76,000)$ | $(38,000)$ | $(21,761)$ | 16,239 | (895) | $(22,656)$ | 53,344 |  |
| 7400 - Marketing \& Recruitment |  |  |  |  |  |  |  |  |  |
| 7401 | Student Recruitment | $(275,000)$ | $(137,500)$ | (139,507) | $(2,007)$ | $(164,000)$ | $(303,507)$ | $(28,507)$ | Busing \$160k, Kreative Webworks \$88,800, Schola \$42K, Summer reserve \$9,200 |
| 7402 | Staff Recruitment | $(21,000)$ | $(10,500)$ | $(8,353)$ | 2,147 | $(12,647)$ | $(21,000)$ | - | Based on budget |
| 7403 | Tuition Reimbursement | $(5,000)$ | $(2,500)$ | - | 2,500 |  | - | 5,000 | Based on budget |
| 7404 | Marketing | $(10,000)$ | $(5,000)$ | $(1,828)$ | 3,172 | $(8,172)$ | $(10,000)$ | - | MailChimp \$51/mo \& charter connect; Kreative Webworks \$700/mo. |
|  | Subtotal | $(311,000)$ | $(155,500)$ | $(149,687)$ | 5,813 | $(184,820)$ | $(334,507)$ | $(23,507)$ |  |
|  |  |  |  |  |  |  |  |  |  |
| 8104 | Repairs and Maintenance | $(8,000)$ | $(4,000)$ | $(8,250)$ | $(4,250)$ |  | $(8,250)$ | (250) | Based on budget |
| 8107 | Signage | $(1,500)$ | (750) | (672) | 78 | (828) | $(1,500)$ | - | Based on budget |
|  | Subtotal | $(9,500)$ | $(4,750)$ | $(8,922)$ | $(4,172)$ | (828) | $(9,750)$ | (250) |  |
| 8800 - Misc. Expenses |  |  |  |  |  |  |  |  |  |
| 8801 | Bank Fees | (600) | (300) | - | 300 | (600) | (600) | - | Based on budget |
| 8900 | Depreciation | $(125,000)$ | $(62,500)$ | $(75,763)$ | $(13,263)$ | $(49,237)$ | $(125,000)$ | - | Based on depreciation schedule |
|  | Subtotal | (125,600) | $(62,800)$ | $(75,763)$ | $(12,963)$ | $(4,837)$ | (125,600) | . |  |
|  | TOTAL EXPENSES | $(6,163,071)$ | $(2,905,506)$ | $(2,268,904)$ | 636,602 | $(2,586,456)$ | $(4,855,360)$ | 1,307,711 |  |
|  | Net Income (Deficit)/Surplus | 147,799 | 211,476 | 331,919 | 120,444 | $(251,363)$ | 80,556 | $(67,243)$ |  |
|  |  |  |  |  |  |  |  |  |  |
| - Capital Costs |  |  |  |  |  |  |  |  |  |
| 314000 | Servers \& Computers | - | - | - | - |  | - | - | None projected |
| 315000 | Furniture \& Equipment | - | - | - | - |  | - | - | None projected |
| 316000 | Software | - | - | - | - |  | - | - | None projected |
| 517000 | Leasehold Improvements | . | . | - | - |  | - | - | None projected |
|  |  | - | - | - | - | - | - | . |  |
|  | Add Back Depreciation |  |  | 75,763 |  |  | 125,000 |  |  |
|  | Change in Net Assets |  | 211,476 | 407,682 |  |  | 205,556 |  |  |


| St. HOPE Leadership Academy Charter School <br> Balance Sheet <br> as of $12 / 31 / 2023$ |  | Total | Notes |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current Assets |  |  |  |
| Bank Accounts |  |  |  |
| 10010 CHECKING_BA-7941 |  | 2,069,545.05 |  |
| 10011 CHECKING_BA_6687 Scholarships |  | 55,000.27 |  |
| 10015 ESCROW_BA-5056 |  | 75,401.79 |  |
| 10050 Anybill Transfer Account |  | - |  |
| 1072 Bill.com Money Out Clearing |  | 700.95 |  |
| Total Bank Accounts |  | 2,200,648.06 |  |
| Accounts Receivable |  |  |  |
| 11001 Accounts Receivable |  | 1,024,726.39 |  |
| Total Accounts Receivable |  | 1,024,726.39 |  |
| Other Current Assets |  |  |  |
| 11000 Prepaid Expenses |  |  |  |
| 11015 Prepaid Insurance |  | 33,894.52 |  |
| 11020 Prepaid Expenses |  | 70,712.34 |  |
| Total 11000 Prepaid Expenses |  | 104,606.86 |  |
| 11025 401K Forfeiture Account |  | - |  |
| 11050 TransitChek |  | - |  |
| 12000 Undeposited Funds |  | - |  |
| 13000 Loan to Employee |  | - |  |
| Total Other Current Assets |  | 104,606.86 |  |
| Total Current Assets |  | 3,329,981.31 |  |
| Fixed Assets |  |  |  |
| 14000 Server and Computers |  | 1,260,945.04 |  |
| 14000a AD Servers and Computers |  | (1,112,406.68) |  |
| Total 14000 Server and Computers |  | 148,538.36 |  |
| 15000 Furriture and Equipment |  | 655,460.85 |  |
| 15000a AD Furniture and Equipment |  | (448,732.14) |  |
| Total 15000 Furniture and Equipment |  | 206,728.71 |  |
| 16000 Software |  | 54,545.14 |  |
| 16000a ADD Software |  | (54,545.14) |  |
| Total 16000 Software |  | 0.00 |  |
| 17000 Leaseholds Improvements |  | 855,100.97 |  |
| 17000a AD Leasehold Improvements |  | (815,233.89) |  |
| Total 17000 Leaseholds Improvements |  | 39,867.08 |  |
| Total Fixed Assets |  | 395,134.15 |  |
| Other Assets |  |  |  |
| 18601 ROU - Operating - Equipment |  | 3,254.84 |  |
| 18603 ROU - Finance - Equipment |  | 106,263.83 |  |
| 18700 Security Deposits Asset |  | - |  |
| 18800 Scholarship Investment a/c -2488 |  | 2,654,781.29 |  |
| Total Other Assets |  | 2,764,299.96 |  |
| TOTAL ASSETS |  | 6,489,415.42 |  |
|  |  |  |  |
| Liabilities |  |  |  |
| Current Liabilities |  |  |  |
| Accounts Payable |  |  |  |
| 20000 Accounts Payable |  | 16,794.09 |  |
| Total Accounts Payable |  | 16,794.09 |  |
| Other Current Liabilities |  |  |  |
| 21000 Scholarships Payable |  | 67,500.00 |  |
| 23000 Suspense Payroll Taxes |  | - |  |
| 24000 Payroll Liabilities |  | - |  |
| 24005 Accrued Payroll |  | 2,383.98 |  |
| 24010 Accrued Payroll Taxes |  | 182.37 |  |
| 24015 Federal Payroll Taxes |  | - |  |
| 24050 Flex Spending Account |  | - |  |
| 24055 TransitChek Clearing |  | (475.40) |  |
| 24060 Misc. Payroll Clearing |  | - |  |
| Total 24000 Payroll Liabilities |  | 2,090.95 |  |
| 25000 Accrued Expenses |  | 4,738.74 |  |
| 26000 Unearned Grant Revenue |  | 872,465.32 |  |
| 27000 Advance Reimbursements |  | - |  |
| 27001 Lease Liability ST- Operating - Equipment |  | 2,594.48 |  |
| 27002 Lease Liability ST- Finance - Equipment |  | 23,125.59 |  |
| Total Other Current Liabilities |  | 972,515.08 |  |
| Total Current Liabilities |  | 989,309.17 |  |
| Long-Term Liabilities |  |  |  |
| 28000 Scholarships Long-Term Payable |  | 40,000.00 |  |
| 29000 Lease Liability LT |  | - |  |
| 29001 Lease Liability LT- Operating - Equipment |  | 660.36 |  |
| 29002 Lease Liability LT- Finance - Equipment |  | 84,608.13 |  |
| Total Long-Term Liabilities |  | 125,268.49 |  |
| Total Liabilities |  | 1,114,577.66 |  |
| Equity |  |  |  |
| 32000 Unrestricted Net Assets |  | 5,042,918.63 |  |
| 33000 Unrealized Gain/Loss |  | - |  |
| Net Income |  | 331,919.13 |  |
| Total Equity |  | 5,374,837.76 |  |
| TOTAL LIABILITIES AND EQUITY |  | 6,489,415,42 |  |

